



Spring 2019 Investment Banking Internship

Software Internet & Technology Enabled Services

Presidio is seeking an Investment Banking Spring 2019 Intern to add to our Technology banking team in our San Francisco Bay Area office (Marin County).

Presidio Technology Partners

Presidio is a leading boutique investment bank providing corporate finance advisory services to high growth companies across North America. PTP provides merger & acquisition, recapitalization, and private placement advisory services.

Job Description, Qualifications and Responsibilities

Presidio hires hard working, dedicated, highly motivated individuals. The individuals are typically smart, intellectually curious, driven and detail-oriented workers with a commitment to delivering exceptional work product for clients and colleagues.

We seek individuals with a strong interest or experience in investment banking and an interest in technology and the internet.

The intern will have the opportunity to work with the Technology Enabled Business Services investment banking team led by Bill Lamm (Managing Director) and Katie Benson (Principal). The intern has the opportunity to gain invaluable exposure to a range of finance careers.

Investment banking intern responsibilities will include:

- Introduction to the investment banking “process”
- Support senior bankers in driving project execution
- The basics of financial modeling and financial statements
- Optimal modeling tradecraft in investment banking
- Create valuation models
- Perform financial analyses
- Conduct competitive and industry research
- Prepare presentations, pitch books and other marketing materials
- Perform other project related work





This opportunity will give you exposure to experts, provides hands-on experience, and familiarizes you with investment banking.

The Spring internship is based at our company headquarters in Marin County, CA. Expected start date is January / February 2019. This is a 12-week internship. Our office is located next to the Larkspur Ferry Building at Wood Island.

Desired Skills, Experience, and Education

We are looking for candidates who not only have an interest in finance but who are also looking for ways to improve how financial advice serves the community at large.

Our successful candidates will have exceptional leadership skills, a commitment to teamwork, excellent communications skills and a passion for learning.

Desired skills will include:

- Strong interest in M&A and public and private capital markets
- Experience interning for a financial firm is a plus, but not required
- Must have completed a minimum of two years of college and be currently pursuing a bachelor's degree in with a GPA of 3.2 or higher.
- The ideal candidate will be pursuing a bachelor's degree in business, economics, accounting or a related field
- Strong quantitative and analytical skills
- Outstanding organizational skills with proven ability to multi-task in a fast-paced environment
- Experience with Microsoft Word, Excel, and PowerPoint required.

If you possess these attributes, we would like to hear from you.

Please note, due to the high level of responses to our listings, we can only contact those applicants who demonstrate, from the information supplied in their resume, that they meet the short-listing criteria for this position. If interested, please submit a cover letter, resume and if applicable, example modeling work to kbenson@presidiotechnologypartners.com.

