



Investment Banking Analyst

Software Internet & Technology Enabled Services

Presidio is seeking an Investment Banking Analyst to add to our Technology banking team in our San Francisco Bay Area office.

Presidio Technology Partners

Presidio is a leading boutique investment bank providing corporate finance advisory services to high growth companies across North America. PTP provides merger & acquisition, recapitalization, and private placement advisory services.

Job Description, Qualifications and Responsibilities

Presidio hires hard working, dedicated, highly motivated individuals. The individuals are typically smart, intellectually curious, driven and detail oriented workers with a commitment to delivering exceptional work product for clients and colleagues.

We seek individuals with a strong interest or experience in investment banking and an interest in technology and the internet.

Our analysts work in small deal teams and regularly interact with C-level clientele. The candidate must be a self-starter, highly motivated team player with an ability to work in a fast-paced, entrepreneurial and small firm environment. The qualifications and responsibilities of the investment banking analyst are listed below:

Qualifications:

- Bachelor's degree required; Finance, Accounting, Economics, Engineering or a Business-related degree preferred
- Minimum of 6 months experience as an Investment Banking Analyst preferred
- Internship or prior work experience in financial services industry preferred
- Excellent work ethic and a high level of enthusiasm and initiative
- Strong quantitative understanding and financial modeling skills
- Excellent written skills including the ability to prepare written materials (client pitches, transaction memorandums, etc.).
- Proficient in MS Office, including Excel, Word & PowerPoint
- Proficient with relevant industry research databases





- Ability to manage expectations of senior bankers while working on multiple projects simultaneously
- Ability to learn to interact with C-level clientele

Responsibilities:

- Assist senior bankers with new business development and day-to-day deal execution
- Conduct in-depth industry-specific and company-specific research, assist in the creation of marketing pitch materials, and building financial models to value potential clients
- Assist in all transaction-related activities including complex financial modeling & valuation analyses, preparing confidential information memoranda & management presentations, coordinating business due diligence, creating and managing online data rooms, building relationships with clients and any other support services required to assist in completing an engagement.
- Organize, track and manage a database of industry comps in a fast-paced work environment as well as help to update industry newsletters

Salary & Benefits

Salary commensurate with experience. As part of our team, you will be eligible for the following:

- Performance-oriented bonus
- Medical and Dental Coverage
- Flex Spending and Commuter Benefits
- Retirement plan with matching contributions
- Paid time off for sick days
- 9 paid holidays per year plus vacations

Please note, due to the high level of responses to our listings, we can only contact those applicants who demonstrate, from the information supplied in their resume, that they meet the short-listing criteria for this position. If interested, please submit a cover letter and resume to kbenson@presidiotechnologypartners.com.

